

GARAGE SALE



How do I run a successful Garage Sale?

ORGANISE

Picking a date and time. The best time to have a garage sale is on the weekend, when most people are off from work. The garage sale should start in the morning around 7 – 8am and run for 4-5 hours.

PROMOTE

To attract buyers get the word out about your Garage Sale as early as possible. Place an ad in your local newspaper, post flyers in your local shops, on community bulletin boards and put up street signs around your neighbourhood.

ITEMS TO SELL

Almost any item will sell at a garage sale if it is a bargain. You can sell small items, toys, clothes all the way up to bicycles, exercise equipment and even furniture. The better condition it is in, the higher price you will get.

A good rule of thumb for garage sale pricing is to keep most things under \$5. Higher quality or more valuable items such as furniture, exercise equipment can be sold at a higher price. Try to keep the pricing as reasonable as possible.

Bargaining is a big part of the tradition and excitement of garage sales. You should be willing to bargain. Remember, your goal is to sell everything. You don't want to be carrying a bunch of stuff back into your house at the end of the sale.

SETTING UP FOR THE SALE

The best way to set up your Garage Sale is to lay most things out on tables larger items in front of tables or on the lawn. Don't put items on top of each other – you want to make it easy for everybody to see what is available.

